

Westpac KiwiSaver Scheme

Annual Report for the year ended

31 March 2019

Details of Scheme

The following details relate to the Westpac KiwiSaver Scheme (the Scheme) as at 31 March 2019:

- The Scheme is a registered KiwiSaver Scheme.
- BT Funds Management (NZ) Limited (BTNZ, us, we or the Manager) is the Manager of the Scheme.
- The New Zealand Guardian Trust Company Limited is (the Supervisor) of the Scheme.

The Scheme's latest:

- Product Disclosure Statement (PDS) is dated 3 May 2019 and is open for applications.
- Fund updates for the quarter ended 30 June 2019 were made publicly available on 26 July 2019.
- Financial statements and auditor's report were dated 26 July 2019 and were lodged with the Registrar on 30 July 2019.

Information on contributions and Scheme participants

Membership changes

For the year ended 31 March 2019 (Year), the numerical changes in the membership of the Scheme were:

Total number of members at 1 April 2018	396,180
Total number of members at 31 March 2019	394,723
Total number of contributing members at 1 April 2018	290,767
Total number of contributing members at 31 March 2019	287,435
Total number of non-contributing members at 1 April 2018	105,413
Total number of non-contributing members at 31 March 2019	107,288

Total number of persons who became members during the Year, consisting of:	22,971	
Transfers in from other schemes	10,599	
Other new members	12,372	
Total number of persons who ceased to be members during the Year, consisting of:	24,435	
Retirement	3,402	
Death	529	
Transfers to other schemes	19,182	
Other reasons	1,322	
Accumulations	Number of members	Amount of accumulations
Members' accumulations at 1 April 2018	396,180	\$5,539,048,147
Members' accumulations at 31 March 2019	394,723	\$6,350,320,257

Contributions	Number of members	Amount of contributions
Members' contributions	269,603	\$489,574,338
Employer or other sponsor contributions	237,675	\$241,513,007
Member voluntary additional contributions	6,365	\$60,631,275
Total contributions received during the Year		\$791,718,620

Changes relating to the Scheme

The following material changes occurred to the Scheme during the Year:

The PDS and Statement of Investment Policy and Objectives (SIPO) were updated on 11 May 2018, to reflect responsible investment being taken into account in the investment policies and procedures of the Scheme. The PDS also included a change in the risk indicator for the Growth Fund as well as changes to the estimated annual fund charges for the Balanced Fund and the Growth Fund.

To meet the requirements of clause 7 of the Financial Markets Conduct (Market Index) Exemption Notice 2018, the SIPO was updated again on 29 October 2018 to provide additional information on the peer group index for the other (alternative investments) asset class.

There is also a series of Capital Protection Plan Funds (CPP Funds) within the Scheme. The CPP Funds are closed to subscriptions. CPP Fund Number 1 matured on 30 September 2018 and members' investments were transferred to the Conservative Fund within the Scheme on 1 October 2018.

There were no other material changes to the Scheme.

All related party transactions were conducted on arm's-length terms and enacted on standard commercial terms.

Other information for particular types of managed funds

Member withdrawals

During the Year, the following withdrawals were made from the Scheme:

Withdrawal Type	Number of members
Qualifying Age	7,146
Death	529
Transfer Out	19,182
Significant Financial Hardship	2,527
Serious Illness	288
First Home	5,888
Permanent Emigration (other than to Australia)	312
Other	318
Total	36,190

Unit prices

Fund Name	Unit Price as at:	
	1 April 2018	31 March 2019
Cash Fund	\$1.3909	\$1.4208
Default Fund	\$1.2087	\$1.2697
Conservative Fund	\$1.6715	\$1.7591
Moderate Fund	\$1.2564	\$1.3287
Balanced Fund	\$1.7836	\$1.8971
Growth Fund	\$1.8431	\$1.9776
CPP Fund No. 1	\$2.5077	Matured ¹
CPP Fund No. 2	\$2.2512	\$2.4140
CPP Fund No. 3	\$2.1581	\$2.3138
CPP Fund No. 4	\$2.2292	\$2.3904
CPP Fund No. 5	\$1.9381	\$2.0784

1. The fund matured on 30 September 2018 and members' investments were transferred to the Conservative Fund within the Westpac KiwiSaver Scheme on 1 October 2018. The unit price on 1 October 2018 was \$2.7117.

Manager Statement

All benefits required to be paid from the Scheme in accordance with the terms of the Trust Deed and KiwiSaver Scheme rules have been paid, except where some individuals received less than their full benefit entitlement due to errors relating to the administration of changes to prescribed investor rates and overseas residency. Where individuals require compensation in accordance with the Westpac New Zealand Customer Remediation Policy, they will be or have been compensated and communicated with.

The market value of the Scheme property at 31 March 2019 equalled or exceeded the total value of benefits that would have been payable had all members of the Scheme ceased to be members at that date and had provision been made for the continued payment of all benefits being paid to members and other beneficiaries as at 31 March 2019.

Changes to persons involved in the Scheme

During the Year there were the following changes to the people involved in the Scheme:

Manager, directors of the Manager and key personnel of the Manager

The Manager was unchanged, but had the following director change:

- Andrew David Walker was appointed on 25 February 2019

The Manager had no key personnel changes.

Supervisor and its directors

The Supervisor was unchanged, and had no director changes.

Administration manager, investment manager, securities registrar, custodian, and auditor of the Scheme

There were no changes to the administration manager, investment manager, securities registrar, custodian or auditor of the Scheme. For details of the underlying investment managers, see the offer register at disclose-register.companiesoffice.govt.nz/ (Disclose) and search for the 'Westpac KiwiSaver Scheme'.

How to find further information

Further information about the Scheme and the funds can be found on both the offer and schemes register at [Disclose](#), by searching for the 'Westpac KiwiSaver Scheme' on each register. The information includes:

- the product PDS and other information material to the offer of units in the funds,
- the fund updates,
- the governing documents (including the Trust Deed and any establishment deeds),
- the SIPO, and
- the most recent financial statements.

A copy of this information is also available on request from the Manager free of charge.

Contact details and complaints

If you have any concerns or issues with your investment you can contact us and our employees as follows:

Write to: Westpac KiwiSaver Scheme Operations Team, Westpac KiwiSaver Scheme, PO Box 695, Wellington 6140

Email: kiwisaverhelp@westpac.co.nz

Phone: 0508 972 254

If for any reason we can't resolve things, you can contact the Supervisor of the Scheme as follows:

Write to: Relationship Manager, Corporate Trust, The New Zealand Guardian Trust Company Limited, PO Box 274, Auckland 1140

Email: ct-auckland@nzgt.co.nz

Phone: (09) 909 5100

If neither we nor the Supervisor can resolve your complaint you can also contact either of the following independent dispute resolution schemes, for us or the Supervisor respectively, at:

The Banking Ombudsman

Write to: Freepost 218002, PO Box 25327, Featherston Street, Wellington 6146

Email: help@bankomb.org.nz

Phone: 0800 805 950

Financial Services Complaints Limited

If the Supervisor hasn't been able to resolve your complaint in a way that you think is satisfactory within 40 business days, you can contact Financial Services Complaints Limited by:

Write to: PO Box 5967, Lambton Quay, Wellington 6140

Email: info@fscl.org.nz

Phone: 0800 347 257

Neither of the above dispute resolution schemes will charge you a fee to investigate or resolve a complaint.