BT Funds Management

Westpac Active Series

Growth Trust

Fund Update for the quarter ended:

30 June 2016

This fund update was first made publicly available on 28 July 2016.

What is the purpose of this update?

This document tells you how the Growth Trust[1] has performed and what fees were charged. The document will help you to compare the fund with other funds. BT Funds Management (NZ) Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

Description of this fund

The Growth Trust aims to provide higher returns over the long term. The fund invests primarily in growth assets but also has an allocation to income assets. Volatility is expected to be the highest of the funds in the Westpac Active Series.

Total value of the fund	$ 66,544,115
The date the fund started	1 December 1994

What are the risks of investing?

Risk indicator for the Growth Trust[2]

The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at sorted.org.nz/tools/investor-kickstarter

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the five years to 30 June 2016. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the product disclosure statement (PDS) for more information about the risks associated with investing in this fund.

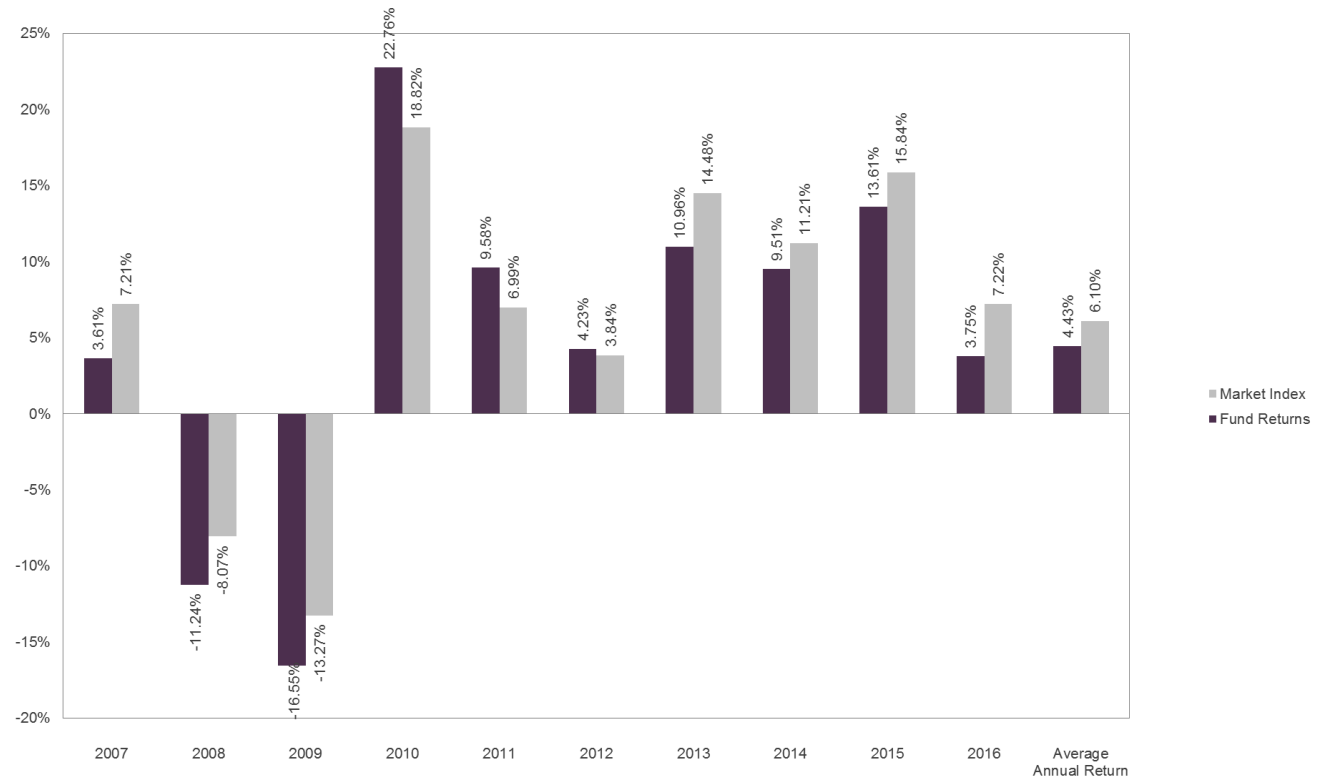
How has the fund performed?

	Average over past 5 years	Past year
Annual return (after deductions for charges and tax)	8.22%	1.04%
Annual return (after deductions for charges but before tax)	8.99%	2.80%
Market index annual return (reflects no deduction for charges and tax)	10.76%	7.01%

The market index return reflects a composite of benchmark index returns, weighted for the fund's target asset allocation. The benchmark indices used for each asset class are defined in the Statement of Investment Policy and Objectives (SIPO).

Additional information about the market index is available in the SIPO on the register at **business.govt.nz/disclose**

Annual return graph



This shows the return after fund charges and tax for each of the last 10 complete years ending 31 March. The last bar shows the average annual return for the last 10 years, up to 30 June 2016.

Important: This does not tell you how the fund will perform in the future. Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

What fees are investors charged?

Investors in the Growth Trust are charged fund charges. In the year to 31 March 2016, these were:

	% of net asset value
Total fund charges	**1.67%**
Which are made up of	
Total management and administration charges including-	
Manager's basic fee	1.52%
Other management and administration charges	0.15%
Total performance-based fees	**0.00%**
Other charges	$ amount per investor
Other charges	$0.00

Small differences in fees and charges can have a big impact on your investment over the long term.

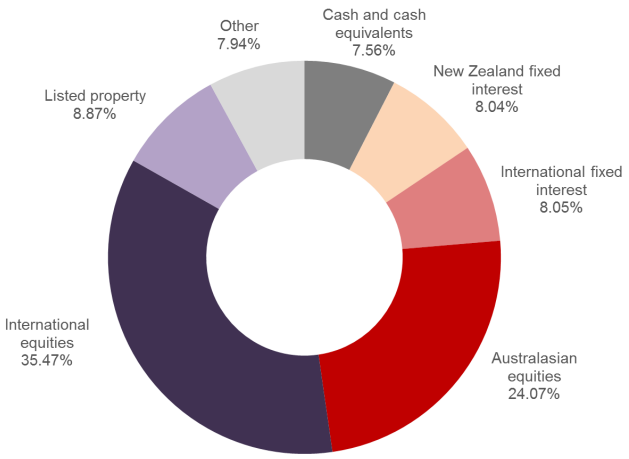
Example of how this applies to an investor

Jason had $10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Jason received a return after fund charges were deducted of $104 (that is 1.04% of his initial $10,000). Jason did not pay any other charges. This gives Jason a total return after tax of $104 for the year.

What does this fund invest in?

Actual investment mix

This shows the types of assets that the fund invests in.[3,4]



Target investment mix

Cash and cash equivalents	4.00%
New Zealand fixed interest	7.00%
International fixed interest	9.00%
Australasian equities	25.00%
International equities	37.00%
Listed property	10.00%
Other[5]	8.00%

Top 10 investments

	Name	% of fund net assets	Type	Country	Credit rating (if applicable)
1	FDRCO Ltd - Ramius Alternative Solutions LLC	6.28%	Other[4]	Cayman Islands	
2	Fletcher Building Ltd	1.98%	Australasian equities	New Zealand	
3	Contact Energy Ltd	1.85%	Australasian equities	New Zealand	
4	Fisher & Paykel Healthcare Ltd	1.75%	Australasian equities	New Zealand	
5	Kiwi Property Group Ltd	1.69%	Listed property	New Zealand	
6	Precinct Properties NZ Ltd	1.48%	Listed property	New Zealand	
7	Auckland International Airport Ltd	1.29%	Australasian equities	New Zealand	
8	Spark New Zealand Ltd	1.28%	Australasian equities	New Zealand	
9	Goodman Property Trust	1.22%	Listed property	New Zealand	
10	Argosy Property Trust	1.21%	Listed property	New Zealand	

The top 10 investments make up 20.03% of the net asset value of the fund.[6]

Key personnel

	Name	Current position	Time in current position	Previous or other current position	Time in previous or other current position
1	Nigel Jackson	Acting Head of Investments & Insurance	0 years 9 months	Head of Investment Products (current)	4 years 8 months
2	Matthew Goldsack	Head of Investment Solutions	7 years 6 months	Head of Research, AXA Global Investors	7 years 10 months
3	Francois Richeboeuf	Senior Portfolio Manager	5 years 8 months	Head of Fixed Income and Portfolio Manager, Rand Merchant Bank Asset Management	3 years 1 month
4	Angelika Sansom	Investment Analytics Manager	14 years 10 months	Investment Consultant, Mercer	2 years 4 months
5	Stephen Hong	Senior Portfolio Manager	3 years 9 months	Portfolio Manager, AXA Global Investors	5 years 9 months

Further information

You can also obtain this information, the PDS for the Westpac Active Series, and some additional information from the offer register at business.govt.nz/disclose

Notes

1. The fund is offered under the Westpac Active Series as the Westpac Active Growth Trust (Growth Trust).
2. The risk category for each fund is calculated based on the volatility of past returns over five years and this does not represent a full investment cycle. The output may be different if calculated using a longer timeframe. We believe an average investment cycle is generally considered to be a period of between 7 to 10 years. If the period of returns data that a risk indicator is based on was one of unusually low or unusually high volatility the risk category presented in a PDS (or any fund update) may not reflect the fund's future volatility.
3. For further information on each of the asset classes refer to the PDS and the SIPO.
4. "Other" represents an investment in a fund that is primarily comprised of hedge funds.
5. "Other" is comprised of Alternative Investments, and can include hedge funds, absolute return funds, venture capital and private equity.
6. The top 10 investments have been calculated excluding cash and cash equivalents held for operational and hedging purposes.