

Institutional Bank

No alarms and no surprises GDP rose 0.9% in Q4

- GDP rose by 0.9% in the December 2013 quarter, in line with market expectations.
- There were no dominant drivers or significant oneoffs that might alter our general impression of where the economy is heading. New Zealand is in a fairly steady and broad-based growth phase at present.
- The outlook for monetary policy remains unchanged. With GDP growth consistently running above trend, higher interest rates will be needed to lean against the build-up of inflation pressures over the next couple of years.

	Actual		Q4 expectations		
	Q3	Q4	Westpac	Mkt	RBNZ
GDP q/q	1.2	0.9	0.9	0.9	0.8
GDP ann % chg	3.3	3.1	3.0	3.1	3.0
GDP ann avg % chg	2.6	2.7	2.7	2.7	2.7

Key results

Today's GDP report confirmed that the New Zealand economy was gathering a significant head of steam by the end of last year, with a broad range of sectors playing their part. There were no standout factors behind the 0.9% increase in the December quarter, in contrast to the agriculture-led 1.2% surge in the September quarter.

The outcome was right in line with our forecast and market expectations, and slightly ahead of the Reserve Bank's most recent published forecast. That means there's nothing in today's release to sway our expectation for another four OCR hikes this year. Moreover, there were no significant surprises or one-offs to suggest that the economy might have reached an inflection point. We expect GDP growth to maintain a similar pace over the next few quarters.

Details

Production GDP rose by 0.9% in the December 2013 quarter, following a 1.2% rise in the September quarter that was revised down from an initially reported 1.4%. There doesn't seem to be anything sinister in the revision – largely a softening of the scale of the massive post-drought rebound in agricultural output – and on an annual basis GDP growth was still much in line with forecasts.

As expected, the largest contributions to growth came from manufacturing and wholesale trade (though the latter should be thought of as more of a proxy for general economic activity than a driver of growth in itself). The 2.1% lift in manufacturing output included a 2.5% rise in food and beverage manufacturing and a 6.2% rise in machinery and transport equipment. Other notable contributions included a 1.3% rise in finance and insurance, a 1.1% rise in retail trade, a 1.0% rise in transport and warehousing, and a 1.3% rise in healthcare and social assistance. There were a few small sectors with disproportionately large gains for the quarter. Mining rose by 9.5%, due to increased exploration activity (which tends to be sporadic in New Zealand). And electricity generation rose 3.8%, largely due to an increased share of higher value-added hydro generation.

The construction sector had a second slow quarter, eking out a 0.4% gain after a 1.3% drop in the September quarter. As previously reported, housing construction was flat and nonresidential building fell 4.6%, but these were offset by a lift in infrastructure work. The recent softness in construction GDP seems odd given the prominence of the Christchurch rebuild, but it does come after a 29% lift in nationwide construction activity in the two years after the February 2011 earthquake. Building consents suggest that there is a significant amount of work still in the pipeline, and our view remains that this will translate into a higher level of activity over 2014.

Agricultural production was down 1.6%, following its massive post-drought rebound of 13.3% in the September quarter (revised down from 17% but still the biggest quarterly increase on record). The drought in early 2013 and the subsequent recovery have had a significant impact on the quarterly GDP figures over the last year, but with the combined impact of agricultural production and food processing close to zero for the December quarter, we think that the 0.9% rise in GDP is a fair reflection of the underlying pace of growth in the broader economy.

Implications

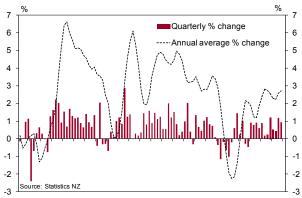
The GDP figures were bang in line with expectations, both in the headline and the detail, although financial markets appear to have caught on to the downward revision to the previous quarter. The New Zealand dollar dropped 20pts to 0.8540 and the two-year swap rate fell 3 basis points to 4.05% after the release.

Today's figures offer no reason to alter our impression of where the New Zealand economy is heading. We are in a pervasive economic upswing owing to the Canterbury rebuild, construction activity in Auckland, consumer buoyancy following house price increases, and a four-decade high in the terms of trade. Consequently, the RBNZ will need to gradually increase interest rates over the course of the year. As interest rates rise, we suspect that the housing market will slow, consumer buoyancy will gradually diminish, and eventually, GDP growth will slow. But this is a process that could take years.

Michael Gordon

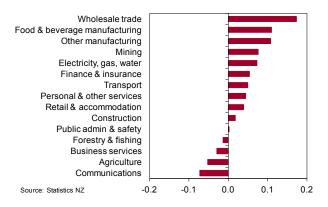
Senior Economist

Production-based GDP



1990 1992 1994 1996 1998 2000 2002 2004 2006 2008 2010 2012 2014

Percentage point contribution to Q4 GDP growth



Westpac economics team contact details

Dominick Stephens, Chief Economist +64 9 336 5671

Michael Gordon, Senior Economist +64 9 336 5670

Felix Delbrück, Senior Economist +64 9 336 5668

Anne Boniface, Senior Economist +64 9 336 5669

Any questions email: economics@westpac.co.nz

For email address changes contact: WNZResearch@westpac.co.nz

Disclaimer

Things you should know: Each time someone visits our site, data is captured so that we can accurately evaluate the quality of our content and make improvements for you. We may at times use technology to capture data about you to help us to better understand you and your needs, including potentially for the purposes of assessing your individual reading habits and interests to allow us to provide suggestions regarding other reading material which may be suitable for you.

If you are located in Australia, this material and access to this website is provided to you solely for your own use and in your own capacity as a wholesale client of Westpac Institutional Bank being a division of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 ('Westpac'). If you are located outside of Australia, this material and access to this website is provided to you as outlined below.

This material and this website contain general commentary only and does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material and this website may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material and this website does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. The forecasts given in this material and this website are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Transactions involving carbon give rise to substantial risk (including regulatory risk) and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. Statements setting out a concise description of the characteristics of carbon units, Australian carbon credit units and eligible international emissions units (respectively) are available at www.cleanenergyregulator.gov.au as mentioned in section 202 of the Clean Energy Act 2011, section 162 of the Carbon Credits (Carbon Farming Initiative) Act 2011 and section 61 of the Australian National Registry of Emissions Units Act 2011. You should consider each such statement in deciding whether to acquire, or to continue to hold, any carbon unit, Australian carbon credit unit or eligible international emissions unit.

Additional information if you are located outside of Australia

New Zealand: The current disclosure statement for the New Zealand division of Westpac Banking Corporation ABN 33 007 457 141 or Westpac New Zealand Limited can be obtained at the internet address www.westpac.co.nz. Westpac Institutional Bank products and services are provided by either Westpac Banking Corporation ABN 33 007 457 141 incorporated in Australia (New Zealand division) or Westpac New Zealand Limited. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement. Download the Westpac NZ QFE Group Financial Advisers Act 2008 Disclosure Statement at www.westpac.co.nz.

China, Hong Kong, Singapore and India: Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activity.

Disclaimer continued

Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking Regulatory Commission (CBRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

U.K.: Westpac Banking Corporation is registered in England as a branch (branch number BR000106), and is authorised and regulated by the Australian Prudential Regulatory Authority in Australia. WBC is authorised in the United Kingdom by the Prudential Regulation Authority. WBC is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority in the United Kingdom. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. This material and this website and any information contained therein is directed at a) persons who have professional experience in matters relating to investments falling within Article 19(1) of the Financial Services Act 2000 (Financial Promotion) Order 2005 or (b) high net worth entities, and other persons to whom it may otherwise be lawfully communicated, falling within Article 49(1) of the Order (all such persons together being referred to as "relevant persons"). The investments to which this material and this website relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this material and this website or any of its contents. In the same way, the information contained in this material and this website is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Services Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this material and this website to any third party. In particular this material and this website. website content and, in each case, any copies thereof may not be taken. transmitted or distributed, directly or indirectly into any restricted jurisdiction.

U.S.: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ('WCM'), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.

For the purposes of Regulation AC only: Each analyst whose name appears in this report certifies that (1) the views expressed in this report accurately reflect the personal views of the analyst about any and all of the subject companies and their securities and (2) no part of the compensation of the analyst was, is, or will be, directly or indirectly related to the specific views or recommendations in this report.